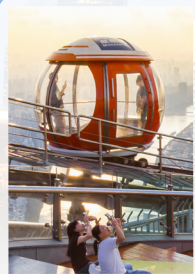


NCBA CHINA TRIP 2026



Beijing



Guangzhou



FREQUENTLY ASKED QUESTIONS

Q: What is the objective of this business trip?

A: This Business Exposure trip has been designed to expose you to China's manufacturing ecosystem, facilitate direct engagement with manufacturers and suppliers, create networking opportunities, and enable businesses to identify new products, technologies, and partnerships through factory visits, the Canton Fair, wholesale markets, and business networking sessions.

Q: Why China?

A: Guangzhou is China's leading international trading hub and home to the world-renowned Canton Fair. It offers unmatched access to manufacturers, exporters, wholesale markets and logistics providers, making it one of the best cities globally for international sourcing.

Q: What is the Canton Fair?

A: Canton Fair is the world's largest and longest-running international trade exhibition, attracting

thousands of manufacturers and buyers from across the globe.

During this business trip participants will have access to:

Phase 1 with the sectors: Electronics & Household Appliances Lighting Equipment Machinery Hardware & Tools Building Materials Chemical Products Vehicles & Auto Parts Energy Products

Participants who wish to extend their sourcing may also attend Phase 2 on the final business day – time permitting.

Q: What is the Cost of the trip?

A: USD 4,280 for a sharing room & USD 5,160 for a single room.

Q: How do I secure my spot on this trip?

A: Please reach out to your Relationship Manager/ Branch Manager for more details on how to fill the registration form & where to pay a nonrefundable 50% deposit to secure your slot.

Deadline for deposit payment is 7th August, 2026.

Q: Is Financing available for participants?

A: Yes. NCBA Bank will advise eligible customers on available financing, subject to the Bank's approval processes and lending criteria. Reach out to your relationship manager for more information.

Q: What is included in the package?

A: The package includes:

- Return international airfare
- Domestic flight within China
- Hotel accommodation with Daily Breakfast. Welcome Dinners and gala dinner.
- Airport transfers & Ground transportation
- Canton Fair entry assistance
- Factory & Wholesale Market visits
- Business networking sessions
- Business coordinators & guides throughout. English-speaking local guides
- Visa facilitation support
- Travel insurance
- Shipping & logistics briefing
- Various Tour Activities.

Q: Which Airline are we using?

A: Emirates Airlines will provide the international flights between Nairobi and China. Domestic travel between Beijing and Guangzhou will be on China Southern Airlines.

Q: Which cities will be visited?

A: The participants on this trip shall visit: Beijing
Tangshan (Industrial Factory Visits) Guangzhou
Foshan (Furniture & Ceramics Hub)

Q: What hotels will we stay in?

A: Participants will stay in carefully selected 5-star business hotels in both Beijing and Guangzhou offering convenient access to business activities and exhibition venues.

Q: How will shipping arrangements be handled?

A: The program includes a dedicated logistics session where participants will meet the shipping & logistics partner for guidance on:

- Supplier coordination
- Cargo consolidation
- Packaging
- Freight options – air & sea
- Customs documentation
- General advice on Shipping to Kenya

Q: Can I choose which markets or factories to visit?

A: Yes. Wherever practical, market visits and selected factory visits will be tailored according to participant business profiles and sourcing requirements. Please give in your specific areas of interest as you sign up.

Q: Will there be factory visits?

A: Yes. Selected factory visits have been incorporated into both Beijing and Guangzhou. Factory selections will be customized based on participant profiles and business interests to maximize commercial relevance.

Q: Will there be visits to wholesale markets?

A: Yes participants may choose markets aligned with their business interests including but not limited to the below:

- Electronics
- Mobile Phones & ICT
- Hardware & Construction Kitchen Equipment
- Hotel Supplies
- Auto Parts
- Textiles
- Beauty Products
- Consumer Goods

Q: Which industries is this trip suitable for?

A: The program is suitable for businesses across multiple sectors including not limiting:

- Manufacturing
- Construction & Building Materials Automotive & Spare Parts
- Machinery & Industrial Equipment Electrical & Electronics
- Furniture
- Hospitality Supplies
- Hardware & Tools
- Cosmetics & Beauty
- Textiles & Apparel
- Consumer Goods
- Wholesale & Retail

Q: How do I get a visa?

A: ATS Travel our travel partner will assist with facilitation of the visa processing to China. Ask your Relationship Manager to share with you the visa requirements. You are however required to appear in person to submit the application

Q: Is travel insurance included?

A: Yes. Comprehensive travel insurance is included in the package courtesy of NCBAIG to provide cover for eligible medical emergencies and travel-related incidents.